

Brian Krenz

UX Leader, Designer, and Researcher

Case Study 1

Managing Large Projects and Teams

CASE STUDY

REDESIGNING THE ARMY AND AIR FORCE EXCHANGE SITE

The What

- The Exchange is a retailer that sells an extensive catalogue of products to active-duty military members and their families
- I oversaw a large design team, including permanent employees and contractors
- Redesigned Exchange website, including unique Uniform Builder tool used by service members to procure regulation-compliant uniforms



EXCHANGE
ARMY & AIR FORCE EXCHANGE SERVICE

CASE STUDY

REDESIGNING THE ARMY AND AIR FORCE EXCHANGE SITE

The How

- **Up-front estimating/budgeting**, tracked throughout the project
- Rapid **recruitment period** to onboard contractors needed to meet tight deadline
- Research phase that included **focus group** with active-duty members about their uniform purchasing needs and habits, as well as a **follow-up interview** with Army Major
- Low-fidelity **wireframes**, accompanied by extensive business-analyst-style **functional documentation**
- High-fidelity **comps**

Client: AAFES					
Page/Feature	UX Hours	CRE Hours	ID Hours	Notes	
UIS 1					
Header	4	20	25	Logged in/guest scenarios included	
Footer	4	12	25	Content-driven	
Homepage	2	20	20	To include sample content/creative direct	
Subtotal	10	52	70		
Review, Internal	1	1	2		
Revisions	8	8	NA		
Review, Client	1	1	2		
Revisions	8	8	NA		
Total UIS 1	28	70	74		
UIS 2					
Category Landing Page	8	8	24		
Product Listing Page	12	20	48		
Search Results Page	4	0	4	Derived from PLP	
No Results Page	2	0	4		
Search Results Redirect Page	2	0	2		
Product Compare Page	12	24	24	Up to 4 products	
Product Detail Page	16	24	40		
Ensemble Detail Page	16	8	32		
Specialty Store Detail Page	2	0	4		
Extended Warranty Selection	8	8	24		
Product Quick View	4	8	20		
Ensemble Quick View	4	4	20		
			4	8	
			4	12	Jumping-off point to select physical or e-
Physical Gift Card Page	2	0	8	Assume derived from standard PDP	
Electronic Gift Card Page	2	0	8	Assume derived from standard PDP	

Sample: Estimating/budgeting spreadsheet

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Page	UX	Creative	Oct 30	Oct 31	Nov 1	Nov 2	Nov 3	Nov 4	Nov 5	Nov 6	Nov 7	Nov 8	Nov 9	Nov 10	Nov 11	Nov 12	Nov 13	Nov 14
Brand Vision	N/A	Rebecca																
My Account - order details (including print version and return item flow)	Brian	Jason/Maria																
Wireframe Reviews	Brian																	
Comp Reviews		Rebecca																
My Account - Landing Page	Brian	Maria																
Wireframe Reviews	Brian																	
Comp Reviews		Maria																
My Account - Registration/Login	Charlotte	N/A																
My Account - Subscriptions	Stephanie	N/A																
My Account - Payment	Charlotte	N/A																
My Account - Wish List	Stephanie	N/A																
My Account - Profile	Charlotte	N/A																
My Account - Communication Preferences	Stephanie	N/A																
My Account - Address Book	Charlotte	N/A																
My Account - Error Handling	Charlotte	N/A																
Wireframe Reviews	Charlotte / Stephanie																	
Comp Reviews		N/A																
Header/Homepage	Mia	Rebecca																
Predictive Search	Mia	Rebecca																
Footer	Mia	Rebecca																
Wireframe Reviews	Mia																	
Comp Reviews		Rebecca																
PDP - Base Version	Mia	Franco																
Wireframe Reviews	Mia																	
Comp Reviews		Franco																
PLP	Mia	Franco																
Product Comparison	Mia	N/A																
Collections/Ensembles - GWP/PWP version	Mia	Jason																
PDP - Specialty Store Version	Charlotte	Maria																

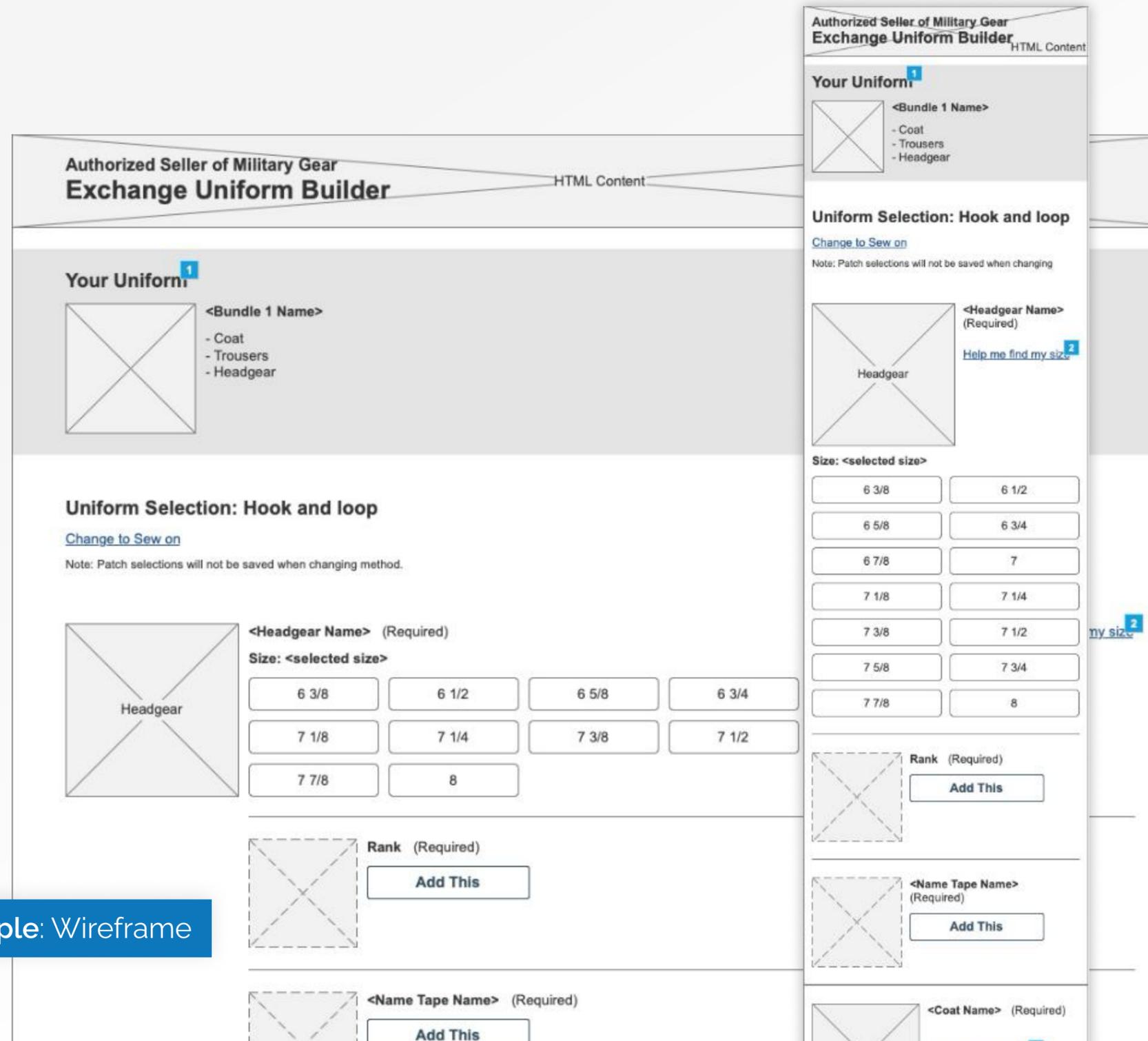
Sample: Project plan spreadsheet

CASE STUDY

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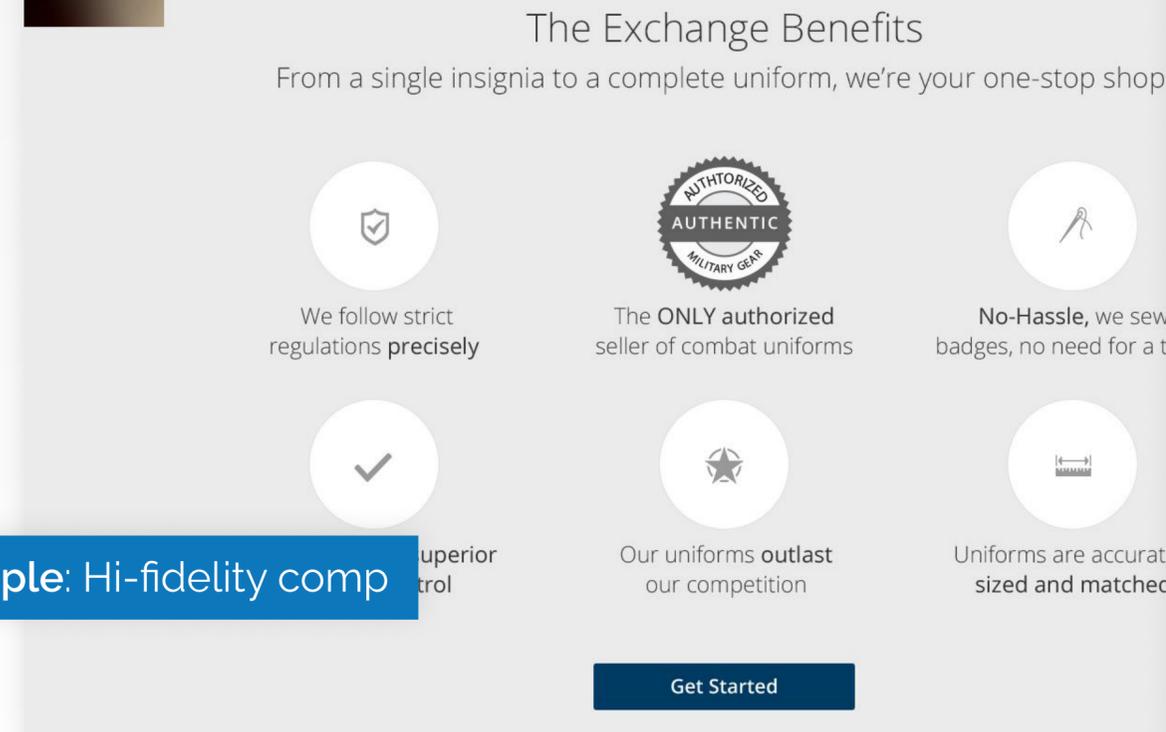
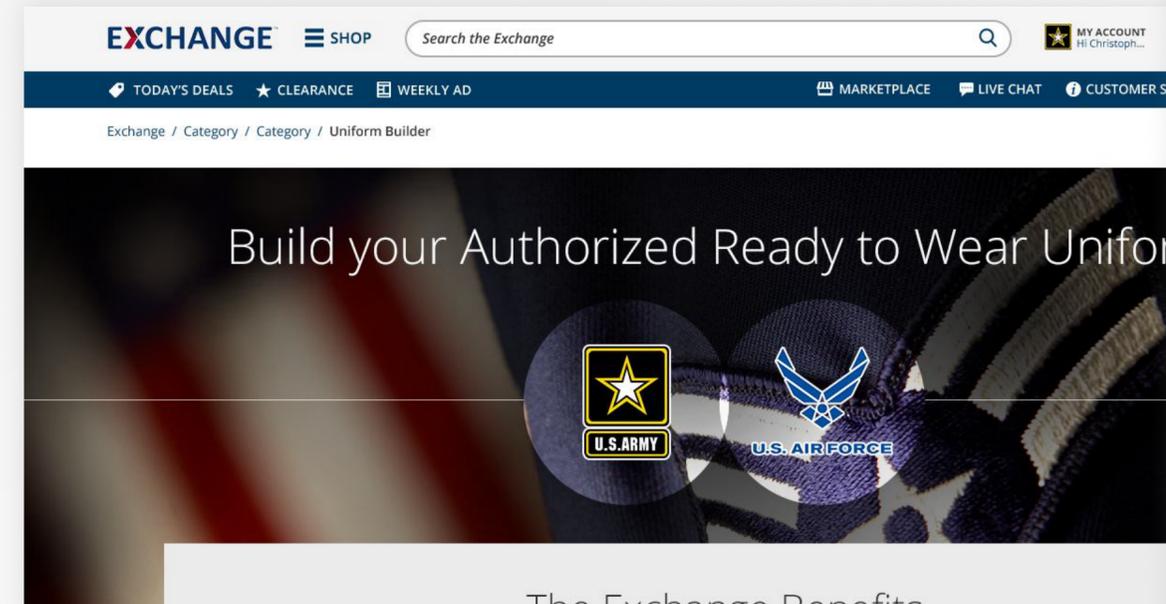
Sample: Wireframe

CASE STUDY

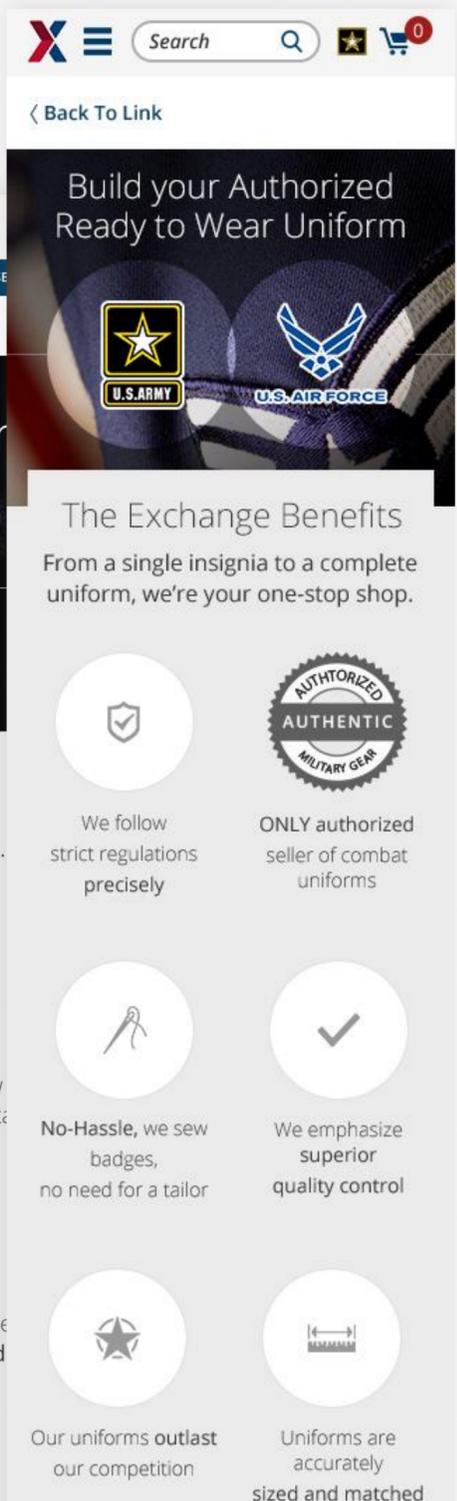
REDESIGNING THE ARMY AND AIR FORCE EXCHANGE SITE

The Result

- **Double-digit** checkout conversion increase
- Massive **usability improvement** to Uniform Builder tool, as well as other areas of the site
- Project **completed on time and budget**



Sample: Hi-fidelity comp



CASE STUDY

REDESIGNING THE ARMY AND AIR FORCE EXCHANGE SITE

The Result

- **Double-digit** checkout conversion increase
- Massive **usability improvement** to Uniform Builder tool, as well as other areas of the site
- Project **completed on time and budget**
- Praise from client and team, including this generous quote from a contractor...

“[I WAS] IMPRESSED...WITH HOW YOU JUGGLED SO MANY MOVING PARTS SUCCESSFULLY.”

- **Lesson Learned:** The team was very large, for the scope of the project. This was intentional, to meet a very tight deadline. However, on subsequent projects, I have pushed for longer timelines so we can work with a more appropriately sized team.

Sample: Hi-fidelity comp

Authorized Seller of Military Gear
Exchange Uniform Builder

Select Uniform Type:

Your Uniform

Army DLATS OCP ACU Bundle

- Army DLATS OCP ACU Coat
- Army DLATS OCP ACU Trousers
- Army DLATS Patrol Cap (OCP)

Patch Selection: Sew-On
There is a small fee for sewing patches.
[Change to Velcro](#)
Note: Patch selections will not be saved when changing method.

Army DLATS Patrol Cap (OCP)

Size: 7 3/8

6 3/8	6 1/2	6 5/8	6 3/4	6 7/8
7 1/8	7 1/4	7 3/8	7 1/2	7 5/8
7 7/8	8			

Rank
Add This

Nametape
Add This

Army DLATS OCP ACU Airman Battle Uniform Bundle

Army DLATS OCP ACU Bundle

DLATS Bundle

Army DLATS OCP ACU Airman Battle Uniform Bundle

Personalize

Personalize

Personalize

Personalize

Army DLATS OCP ACU Bundle

Army DLATS OCP ACU Airman Battle Uniform Bundle

Case Study 2

Leading Large-scale B2B/B2C Commerce UX Overhaul

CASE STUDY

REDESIGNING THE PENNSYLVANIA LIQUOR CONTROL BOARD B2B/B2C PURCHASING EXPERIENCES

The What

- The Pennsylvania Liquor Control Board sells wine and liquor to in-state licensees; they are the only source for bars, restaurants, and grocery stores to obtain wine and liquor
- This project involved re-platforming their Licensee Online Ordering Portal (LOOP) and consumer-facing B2C sites onto Oracle Commerce
- Redesigned both websites, adding functionality for buy-online-pickup-in-store and other unique fulfillment scenarios



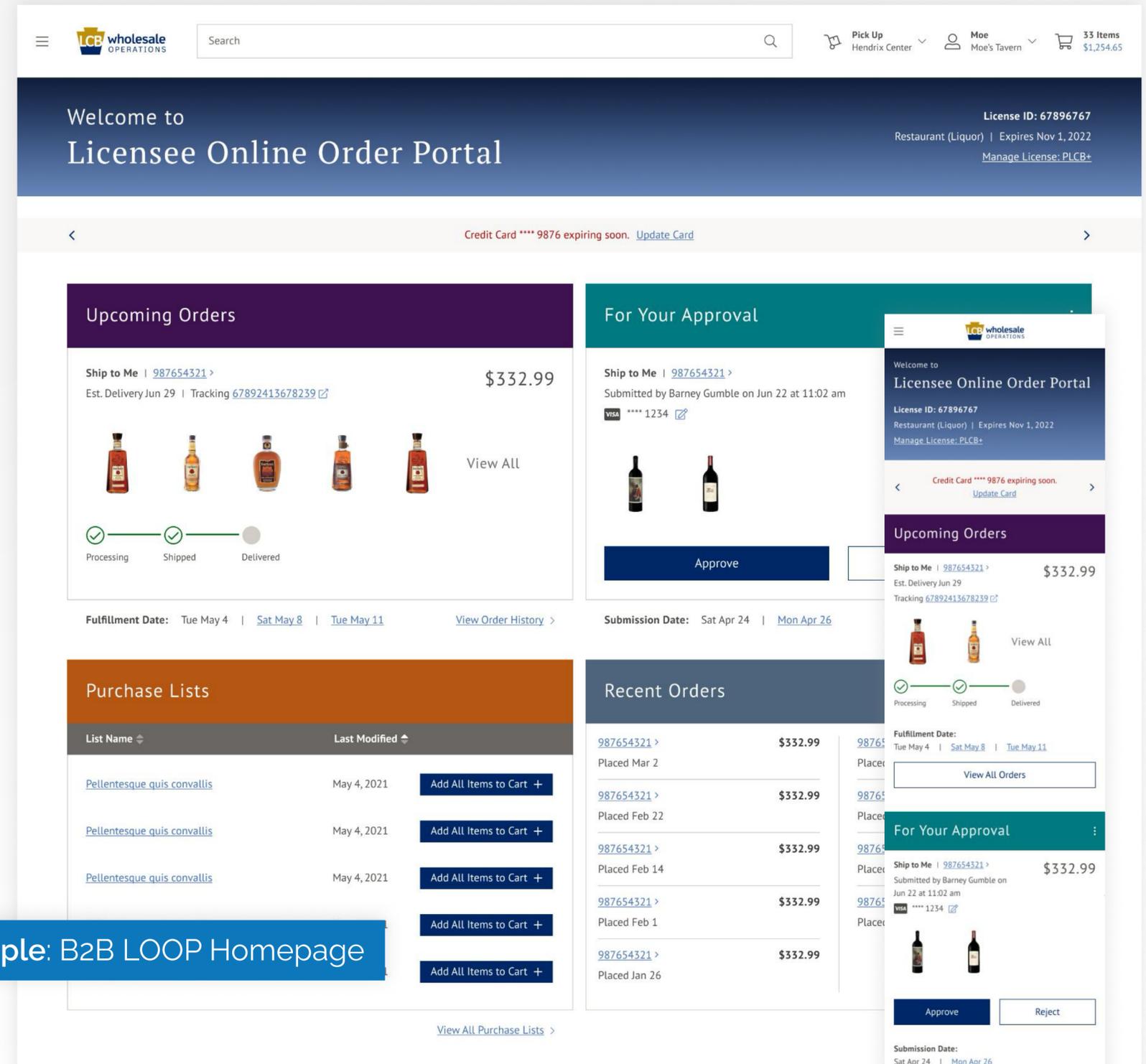
CASE STUDY

REDESIGNING THE PENNSYLVANIA LIQUOR CONTROL BOARD B2B/B2C PURCHASING EXPERIENCES

The How

- Research phase that involved **interviewing bar owners** about wine and liquor purchasing habits
- Took existing B2C design and significantly updated it to include **buy-online-pickup-in-store**
- **Redesigned B2B LOOP site**, from the ground up, including multiple fulfillment options
- Additionally **designed brand new custom Associate Portal** for store associates to collect orders for customers/licensees purchasing via store pickup

Sample: B2B LOOP Homepage

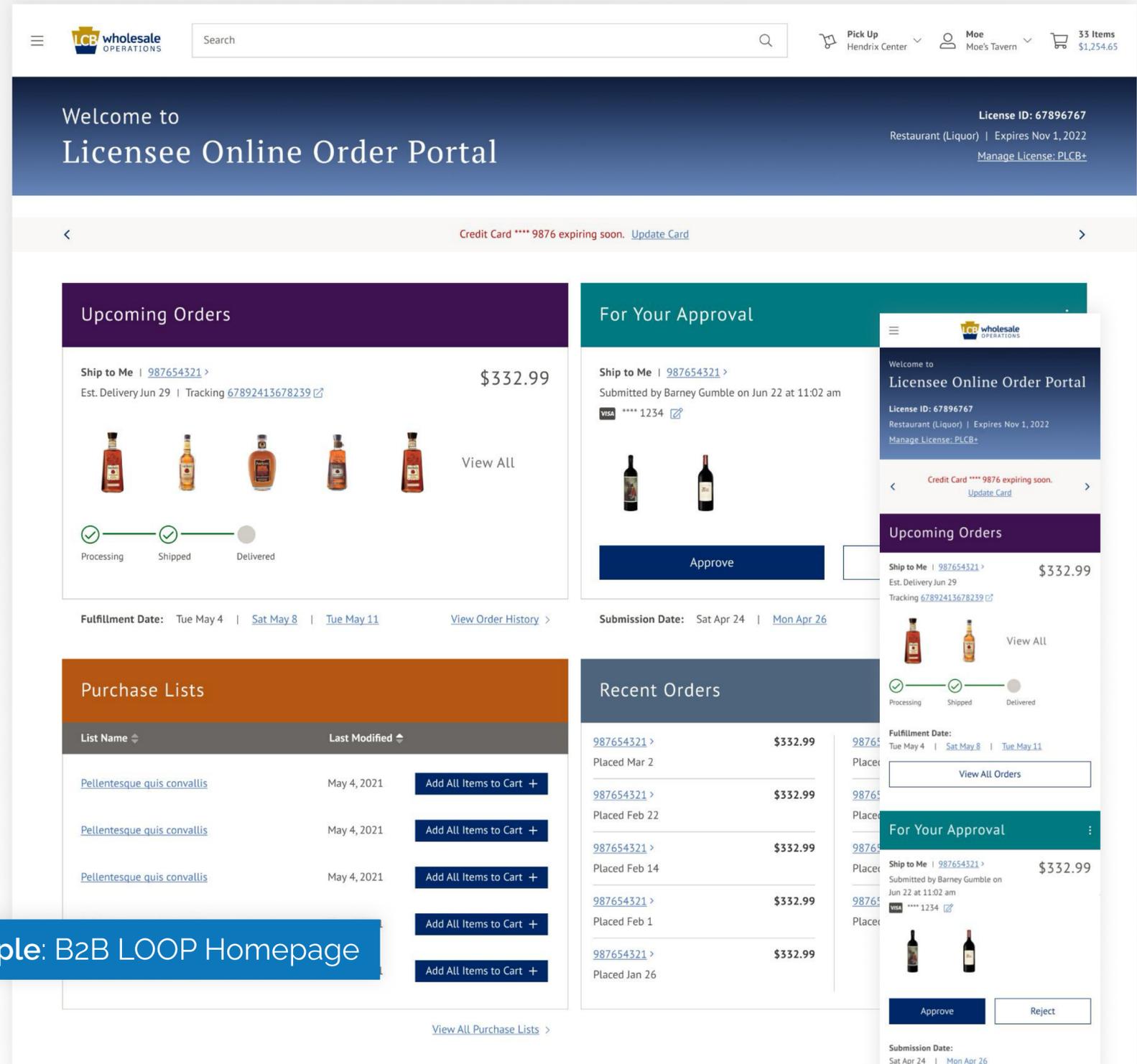


CASE STUDY

REDESIGNING THE PENNSYLVANIA LIQUOR CONTROL BOARD B2B/B2C PURCHASING EXPERIENCES

The Result

- On-going customer relationship with **highly satisfied client**
- Greatly **improved mobile buying experience**, including app-like features such as **barcode scanning** on both B2B and B2C sites
- Contracted to do **follow-up design updates for Associate Portal**, further improving the experience for employees



Case Study 3

Implementing Strategic Organizational Improvement

CASE STUDY

IMPROVING ORGANIZATIONAL APPROACH TO ACCESSIBILITY

The What

- Our broader consulting team has been inconsistent with accounting for accessibility in our project implementations
- Developers and QA had not been adequately trained in accessibility practices
- To rectify this, I oversaw a multi-faceted accessibility analysis of a prominent customer's B2C and B2B websites



CASE STUDY

IMPROVING ORGANIZATIONAL APPROACH TO ACCESSIBILITY

The How

- Design team member reviewed sites using multiple browser plugins to check for basic accessibility pitfalls
- Design and QA team members followed up with in-depth review of sites using screen readers

The screenshot shows a Jira issue page for 'Central JIRA'. The top navigation bar includes 'Dashboards', 'Quick Links', 'Projects', 'Issues', 'Boards', 'Tests', 'Plans', and a 'Create issue' button. A notification banner at the top states: 'Jira team published a Public Service Announcement (PSA) on 8/22/22 announcing a feature freeze - Please see PSA-255 | More info can also be found in Jira'. The issue details are as follows:

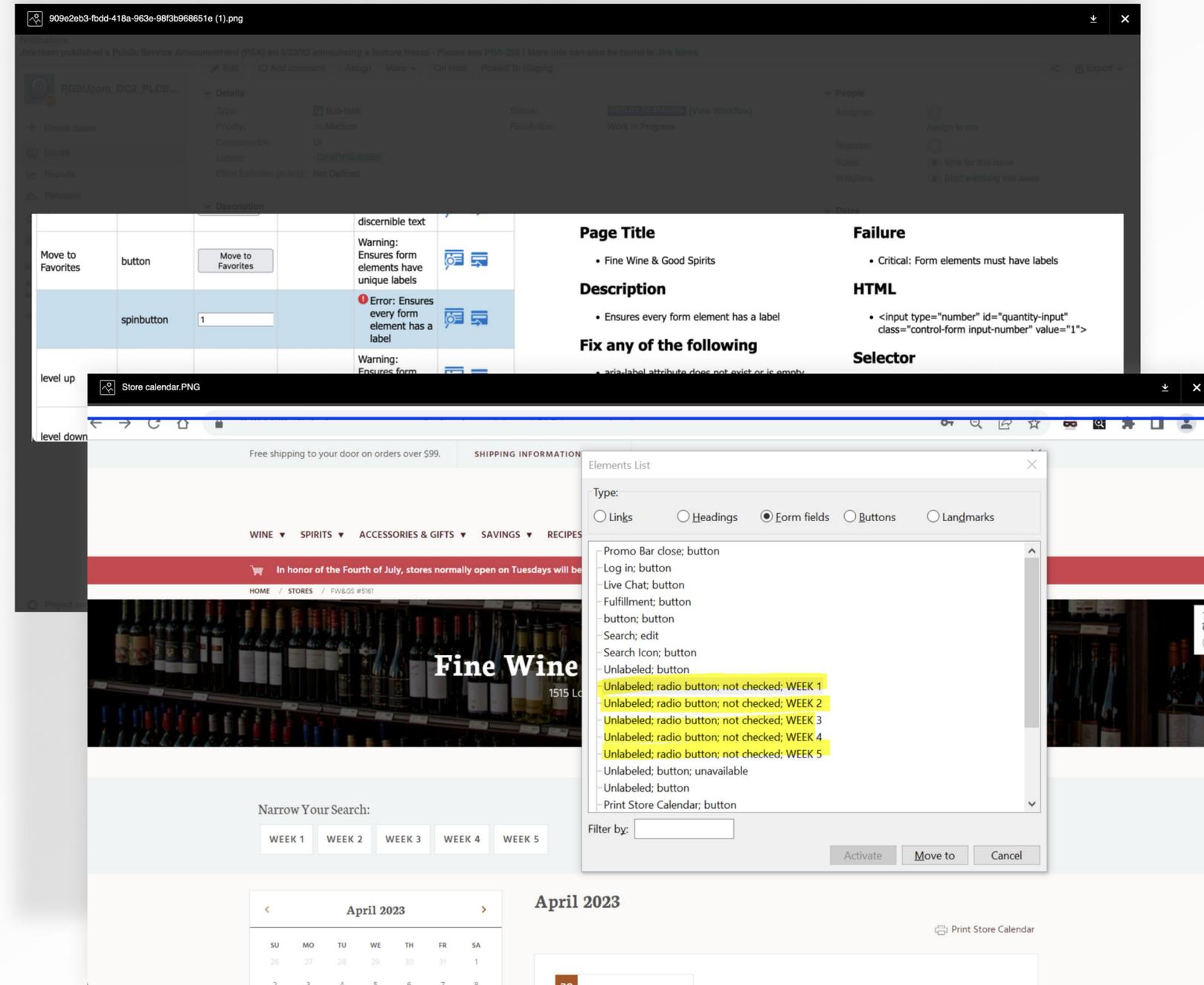
- Details:** Type: Sub-task; Priority: Low; Component/s: UI; Labels: None; Effort Estimate (in hrs): Not Defined. Status: DEPLOY TO STAGING (View Workflow); Resolution: Work In Progress.
- Description:** Duplication steps:
 1. Go to B2C Homepage, using NVDA screen reader tool select Tab key to navigate to Wines, Spirits buttons.
 2. In the keyboard select Enter or Arrow keys to expand/collapse the Wines, Spirits menu.
 3. NVDA Screen reader is just reading the menu links but not expanding the menu when I choose enter key or arrow keys.
 Expected result: Arrow keys or enter key should expand/collapse the submenu.
 Accessibility guideline: WCAG 2.0/2.1 - 2.4.7 Focus Visible (Level AA): Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible.
 Medium Understanding 2.4.7 The product was tested for: Visual indication of the location of the focus.
 Tool: Manual test
 Method: Using the tab key (or arrow keys for complex controls) on the keyboard manually shift the focus through all focusable components on a page and ensure there is a focus indicator and that it is always visible.
- Activity:** A comment was added on 02/May/23 at 6:07 AM, restricted to Users. The comment text is partially visible and appears to be a URL.

CASE STUDY

IMPROVING ORGANIZATIONAL APPROACH TO ACCESSIBILITY

The Result

- Over 200 bugs logged, all addressed through multiple release cycles
- Organization-wide training to educate everyone about the need for accessibility attention
- Adjusted estimating process for new projects, to account for this development and testing effort
- **Coming Soon:** Additional training and folding this model into the standard process for every customer engagement



Case Study 4

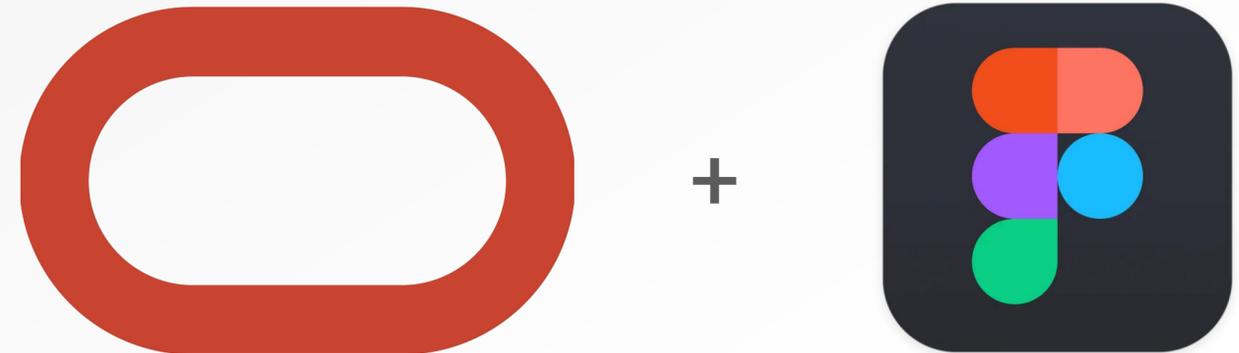
Dedication to Helping Team Members Improve Performance

CASE STUDY

HELPING A TEAM MEMBER IMPROVE PERFORMANCE WITH FIGMA

The What

- Oracle-wide transition to using Figma as our primary design tool presented a challenge to a member of the design team
- This designer could work Photoshop in his sleep, but he was falling behind adjusting to Figma
- Using Figma represented not just a new tool, but a fundamentally new way of thinking about design

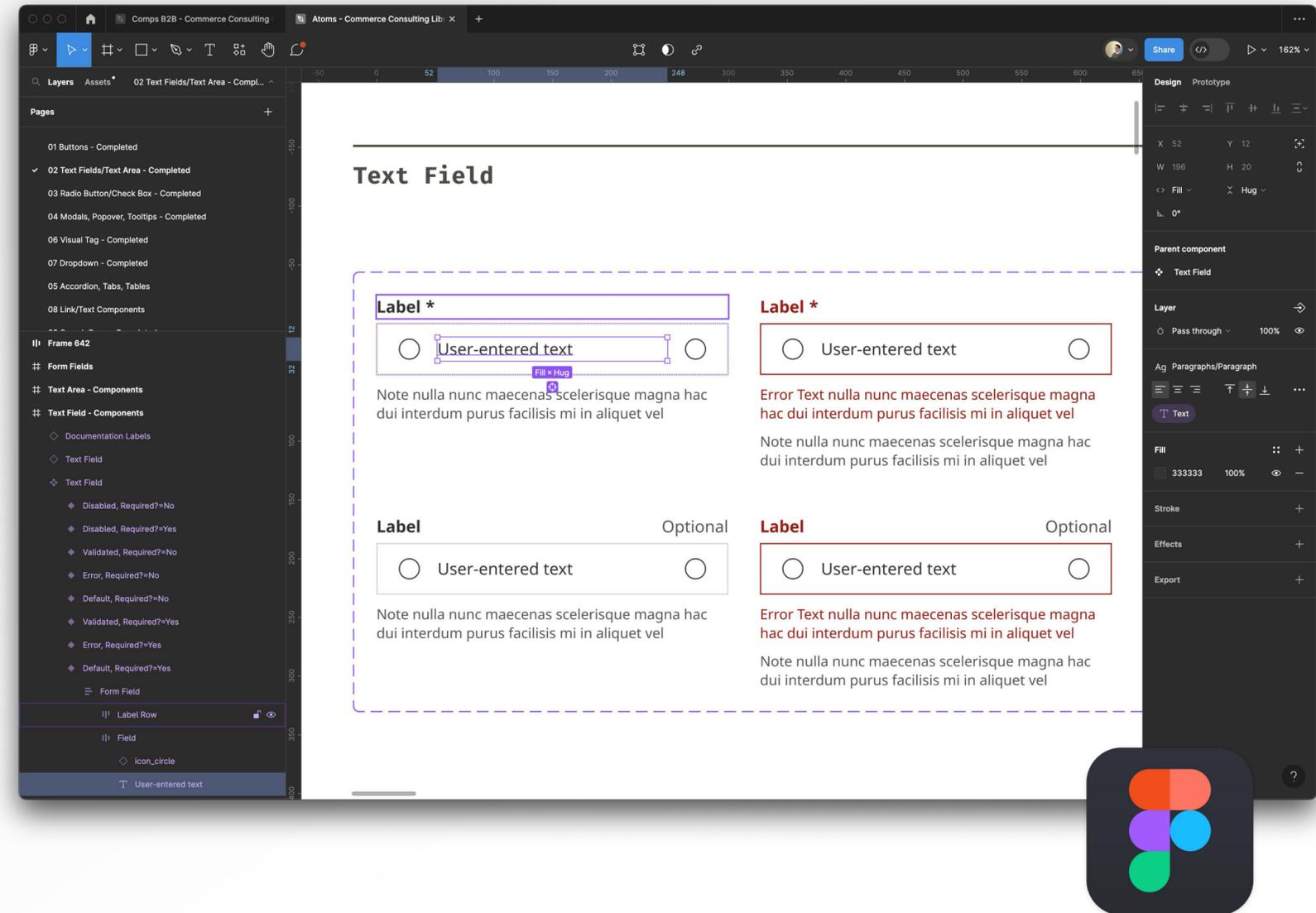


CASE STUDY

HELPING A TEAM MEMBER IMPROVE PERFORMANCE WITH FIGMA

The How

- Initially provided training materials, conducted 1:1 walkthroughs on Zoom, offered suggestions of where to look for help learning Figma
- These approaches resulted in only nominal improvement
- Ultimately **found success tasking employee to create his own plan for adapting to the new tool**
- He spent a portion of each week working on a design task in Figma
- Each Friday we met, and he walked me through what he did



CASE STUDY

HELPING A TEAM MEMBER IMPROVE PERFORMANCE WITH FIGMA

The Result

- Within a few weeks, he was **teaching me things** I hadn't known Figma was capable of
- He ended up **leading an educational session with a client**, teaching them tips about using Figma; the **client was effusive in their praise**
- This team member dove head-first into mastering new Figma capabilities, **greatly helping transition our work into variables**, some of which you can see here
- **Lesson Learned:** This model of empowering employees to find their own path forward is one I want to jump to sooner when other, performance-related, challenges arise in the future

